

### OREGON PROGRAMMING LANGUAGES SUMMER SCHOOL

# End-User Probabilistic Programming

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Based on joint work with Judith Borghouts, Advait Sarkar, and Neil Toronto

Part 3 of "Empowering Spreadsheet Users with Probabilistic Programming"

# Pop Quiz

Your project is comprised of four independent, parallel subprojects. Each subproject will take between 1 and 2 months to complete, and each has an average completion time of 1.5 months.

On average, how long will your project take to complete?

A. Less than 1.5 months

B. 1.5 months

C. More than 1.5 months



### C. More than 1.5 months

- Why? Mathematical answer: Jensen's inequality says so.
- Why? Intuitive account: You can't finish *your project* until *all of your* subprojects are finished. Finishing all of them in  $\leq 1.5$  months is as likely as flipping four coins and having them all come up heads (1 in 16).

The flaw of averages is the mistake of treating a distribution of things as if they all were the average

DANZIGER

FLAW of

# Spreadsheets, since 1979

	А	В	С	D	E
1	=1+RAND()	=1+RAND()	=1+RAND()	=1+RAND()	=MAX(A2:D2)
2	1.104	1.340	1.947	1.221	1.947
3	1.937	1.020	1.321	1.163	1.937
4	1.113	1.491	1.638	1.121	1.638
5	1.056	1.586	1.939	1.781	1.939
6	1.194	1.159	1.329	1.800	1.800
7	1.343	1.444	1.489	1.602	1.602
8	1.658	1.944	1.025	1.332	1.944
9	1.089	1.376	1.163	1.446	1.446
10	1.836	1.637	1.601	1.695	1.836
11					=AVERAGE(E2:E10)
12					1.787
13					
14	=AVERAGE(A2:A10)	=AVERAGE(B2:B10)	=AVERAGE(C2:C10)	=AVERAGE(D2:D10)	=MAX(A15:D15)
15	1.370	1.444	1.495	1.462	1.495

	Spreadsheets,		1979		
	USING KA			ne Can	$\bigcirc$
1	=1+RAND() =1+RAND()	=1+	RAND() =1+RAN	ID() =MAX(A	2:D2)
2	SIMUATIO	$n^{3}$	10† @ł/JI†e	1.221	1.947
3	1.937	1.020		1.163	1.937
4	$[-1,1]^3$	1.491		1.121	1.638
5		SLIG (			1.939
6	1.194	1.159	J <sub>1.329</sub>	1.800	1.800
7	1.343	1.444	1.489	1.602	1.602
8	1.658	1.944	1.025	1.332	1.944
9	1.089	1.376	1.163	1.446	1.446
10	$R_{II} + 3 A A A =$	ing c	$\cap$ CLIMNO	rt cimnl	<u> </u>
11	DULUUU				GE(E2:E10)
12				•	1.787
13	nronanii	STIC r	rndramr	mina	
14	=AVERAGE(A2:A10) =AVERAGE(B	2:B10) =AV	ERAGE(C2:210) =AVERA	GE(D2:D10) =MAX(A	(15:D15)
15	1.370	1.444	1.495	1.462	1.495

# Insights from @Risk Users

We interviewed Peter Adlington, a consultant who helps companies make risk assessments using @Risk.

One key idea is the use of triples such as 1/2/3 to specify **triangular** distributions, with 1 being the **minimum**, 2 the **most likely**, and 3 the **maximum value**.

He explained that his customers don't initially appreciate that average inputs don't result in average outputs – the **Flaw of Averages**.

@Risk said to have 1/2 million users.



# Probabilistic Programming since the 80s



Spreadsheets since 1987 (@RISK launched)



Languages since 1989 (BUGS started)

# Estimated Usage – Highly Uncertain

Programming (writing formulas) in spreadsheets (tens to hundreds of millions of people)

>>>

Probabilistic Programming (without conditioning) in spreadsheets (hundreds of thousands of people)

Probabilistic Programming in probabilistic programming languages (tens of thousands of people)

### This Talk

- Probabilistic programming aims to help decisions under uncertainty.
- We examine **probabilistic programming for end-users**, people like spreadsheet users who write code (formulas) for their own use.
- We examine spreadsheet extensions for uncertainty: Streit's **uncertain values**, but also Peyton Jones and others' **sheet-defined functions**.
- We examine the types of uncertainty actually encountered by users, and their coping mechanisms, via an interview study.
- Hence, we draw implications for spreadsheet design.

# Extension 1: Uncertain Values

Based on Streit's proposal of uncertain values that propagate through a sheet

Alexander Streit, "Encapsulation and abstraction for modeling and visualizing information uncertainty" (March 2008), Queensland University of Technology

# Clara's Budget

Clara is an end-user confident to model with simple formulas

${ t E1}={ t "Budget for Jan 2018 t "}$
E3 = "Income"; F4 = 2000
E5 = "Expenses"
E6 = "Rent"; F6 = 1100
E7 = "Commute"; F7 = 85
E8 = "Sofa!"; F8 = 700
E9 = "Utilities"; F9 = ???
E10 = "Total expenses"; F10 = SUM(F6)
E12 = "Balance"; F12 = F4-F10

А

2

3

4

В	C	D	E	F	
			Budget for Jan 2018		
			Income	2000	
			Expenses		
			Rent	1100	
			Commute	85	
			Sofa!	700	
			Utilities		
			Total expenses	1885	
JM(F6:F	-9)		Balance	115	

### Streit's Uncertain Values in Cells

1. The user can input uncertainty information into cells.

- Input can be via a textual notation, such as a numeric range, or as parameters of a probability distribution.
- Assisted by some UI that constructs an underlying formula.
- 2. Uncertainty information propagates through formula evaluation.
- 3. The presence of uncertainty information is indicated within cell.
  - A most likely value might be displayed, for example.

Essentially, a computational effect for uncertainty in spreadsheets Streit considered estimates, intervals, parametric distributions

### Qualitative

The function ESTIMATE(V) returns the value V tagged as uncertain. We assume some UI to help user insert the formula ESTIMATE(100)

- E1 = "Budget for Jan 2018"
- E3 = "Income"; F4 = 2000
- E5 = "Expenses"
- E6 = "Rent"; F6 = 1100
- E7 = "Commute"; F7 = 85
- E8 = "Sofa!"; F8 = 700
- E9 = "Utilities"; F9 = ESTIMATE(100)
- E10 = "Total expenses"; F10 = SUM(F6:F9) // value: ESTIMATE(1985)
- E12 = "Balance"; F12 = F4-F10 // value: ESTIMATE(15)

### Possibilistic (sets of values)

The function SCENARIOS(V1,...,VN) returns an uncertain value representing N scenarios.

- E1 = "Budget for Jan 2018"
- E3 = "Income"; F4 = 2000
- E5 = "Expenses"
- E6 = "Rent"; F6 = 1100
- E7 = "Commute"; F7 = 85
- E8 = "Sofa!"; F8 = 700
- E9 = "Utilities"; F9 = SCENARIOS(50,100,150)
- E10 = "Total expenses"; F10 = SUM(F6:F9) // value: SCENARIOS(1935,1985,2035)
- E12 = "Balance"; F12 = F4-F10 // value: SCENARIOS(65,15,-35)

# Possibilistic (sets of values)

The function SCENARIOS(V1,...,VN) re representing N scenarios.

# Alternative to

existing techniques:

E8 = "Sofa!"; F8 = 700

E9 = "Utilities"; F9 = SCENARIOS(50,100,150)

E10 = "Total expenses"; F10 = SUM(F6:F9)

E12 = "Balance"; F12 = F4-F10 // value: SCE

	Α	В	С	
1		Best	Worst	
2	Widgets	75000	125000	
3	Cost	\$6.50	\$7.50	
4	Total	\$487,500.00	\$937,500.00	
5	Budget	\$750,000.00	\$750,000.00	
6	Over?	FALSE	TRUE	
7				



### Probabilistic (weighted sets of values)

The function DIST.TRIANG(a,b,c) constructs a value distributed according to a **triangular distribution**, with lower bound a, upper bound b, and mode c, where a < b and  $a \le c \le b$ .

E1 = "Budget for Jan 2018" E3 = "Income"; F4 = 2000E5 = "Expenses"E6 = "Rent"; F6 = 1100E7 = "Commute"; F7 = 85E8 = "Sofa!"; F8 = 700E9 = "Utilities"; F9 = DIST.TRIANG(50,150,100)E10 = "Total expenses"; F10 = SUM(F6:F9) // value: DIST.TRIANG(1935,2035,1985) E12 = "Balance"; F12 = F4-F10 // value: DIST.TRIANG(-35,65,15)E13="Chance of overdraft"; F13=F12<0 // value: 25%

### Idea: Store Array of Scenarios in Each Cell

Means the same as mashing F9 on a spreadsheet with random values...



...except each sequence of "random" numbers is repeatable

### How Many Valentine Cards to Order?

Year	Sold		Cost per card	Price per card	
2010	833924		\$1.47	\$1.99	
2011	1299434				
2012	760148	Ordered	Cost	Gross Profit	Net Profit
2013	1083010	400000	\$588,000.00	\$796,000.00	\$208,000.00
2014	923113	550000	\$808,500.00	\$1,094,500.00	\$286,000.00
2015	1216995	700000	\$1,029,000.00	\$1,393,000.00	\$364,000.00
2016	861598	850000	\$1,249,500.00	\$1,691,500.00	\$442,000.00
		1000000	\$1,470,000.00	\$1,983,808.83	\$513,808.83
Average	996889	1150000	\$1,690,500.00	\$1,983,808.83	\$293,308.83
		1300000	\$1,911,000.00	\$1,983,808.83	\$72,808.83

Today, we'd model 2017 demand by exactly the average of previous years' demand.

## How Many Valentine Cards to Order?

Year	Sold		Cost per card	Price per card	
2010	833924		\$1.47	\$1.99	
2011	1299434				
2012	760148	Ordered	Cost	Gross Profit	Net Profit
2013	1083010	400000	\$588,000.00	~\$795,792.39	~\$207,792.39
2014	923113	550000	\$808,500.00	~\$1,092,363.04	~\$283,863.04
2015	1216995	700000	\$1,029,000.00	~\$1,379,405.37	~\$350,405.37
2016	861598	850000	\$1,249,500.00	~\$1,634,464.79	~\$384,964.79
		1000000	\$1,470,000.00	~\$1,823,660.99	~\$353,660.99
Average	996889	1150000	\$1,690,500.00	~\$1,929,667.49	~\$239,167.49
Stdev	205648	1300000	\$1,911,000.00	~\$1,971,125.46	~\$60,125.46
Demand	~996899	=DIST.NOR	M(N,B12,B13)		

Expected net profits are lower when we model distributions. Surprisingly, the optimal decision is to order below the average demand.

# Visualizing Uncertainty (Streit 2008)



Figure 2.17: A visualization that draws the probability density function over associated data points

🔲 MySheet: Information Uncertainty Visualization Spreadsheet									
File	File Sheet Cell Options								
=E3+E2 f()=Interval									
Shee	Sheet 1								
	A	в	С	D	E	F			
1	label	quantity	estimate	interval	alt. interval	probability			
2	change	3	~3	[24]	3 ± 1	3, 1 <del>0°</del>			
з	start	10	10	10	10	10			
4	year 1	13	~13	[1214]	13 ± 1	13, 1o²			
5	year 2	16	~16	[1418]	16 ± 2	16, 2o²			
6	year 3	19	~19	[1622]	19±3	19, 3o <del>r</del>			
7	year 4	22	~22	[1826]	22 ± 4	22, 4o <del>°</del>	-		

Figure 3.4: Screenshot of the Prototype System



Figure 3.1: Visualizations of Employment Numbers in California. Years 2005-2010 are predicted. (a) Assuming Average Growth (b) Indicating Growth is Estimated (c) Possible Growth (d) Likely Growth. (Data Source: California Employment Development Department)

salary growth	7%			salary rate lo	6%	salary rate hi	8%			
year	salary	tax	net income	year	salary (lo)	salary (hi)	tax (lo)	tax (hi)	net (lo)	net (hi)
1	60000	10200	49800	1	60000	6000	10200	10200	49800	49800
2	64200	10914	53286	2	63600	6480	10812	11016	52788	53784
3	68694	11677.98	57016.02	3	67416	69984	11460.72	11897.28	55955.28	58086.72
4	73502.58	12495.44	61007.14	4	71460.96	75582.73	12148.36	12849.06	59312.60	62733.66
	(a	a)					(b)			
salary growth	7%			salary growt	h	[6, 8]%				
year	salary	tax	net income	year	salary		tax		net income	
1	60000	10200	49800		1	60000		10200		49800
2	64200	10914	53286		2 [63	600, 64800]	[1	0812, 11016]	[5	2584, 53988]
3	68700	11679	57021		3 [67	416, 69984]	[11460.7	2, 11897.28]	(55518.7	2, 58523.28]
4	73521.84	12498.71	61023.13		4 [71460.9	6, 75582.72]	[12148.3	6, 12849.06]	[58611.9	0, 63434.36]
	(c)				(d)					

Figure 4.6: Interval Modeling Example: (a) Original Model (b) Traditional Spreadsheet (c) Prototype System Uncertainty Hidden (d) Prototype System Uncertainty Shown

Туре	Format	Example
Formula	= Expression	=A1+6
Label	'String	'12.06
Quantity	Number	12.06
KnownQty	Number#	12.06#
Estimate	~Number	~12.06
Interval	Number +- Number	12 +- 5.0e-10
	[Number, Number]	[1, 2.1]
	[ Number Number ]	[-1515]
Gaussian	Number @ Number	10.1 @ 2.178

Table 4.1: Format of Cells in the Prototype System

### An important topic but beyond our scope

## Streit's User Study

### A Spreadsheet Approach to Facilitate Visualization of Uncertainty in Information

Source: IEEE TRANSACTIONS ON VISUALIZATION AND COMPUTER GRAPHICS 2007

Alexander Streit, Binh Pham, Ross Brown

Positive evaluation from rather small (N=3) user study – first study we are aware of. Three financial experts volunteered to complete tasks with the system.



- 1. Overall, I found the system to be intuitive
- 2. Placing an interval in a cell made sense to me
- 3. I would need more training to complete the tasks
- 4. I found it easy to follow the effect that an interval had on the rest of the spreadsheet
- 5. The graph helped me to understand the effects better
- 6. I would definitely use the graph if there were many numbers
- 7. The spreadsheet became too cluttered or hard to read
- 8. This tool makes it easier to make mistakes
- 9. I would use a tool like this if it were available to me
- 10. I would use intervals in Microsoft Excel if they were supported
- 11. My current tools are adequate for modeling and visualizing uncertainty
- 12. I would use normal probability distributions more often in my work if I had a tool like this
- 13. I would model uncertainty more often if I had these features available

### Two Potential Concerns

**Participant Response Bias**: "We find that respondents are about 2.5x more likely to prefer a technological artifact they believe to be developed by the interviewer, even when the alternative is identical."

Showing just one design can be misleading: "We found that when presented with a single design, users give significantly higher ratings and were more reluctant to criticize than when presented with the same design in a group of three"

Session: The Tools of the Trade

CHI 2012, May 5–10, 2012, Austin, Texas, USA

#### "Yours is Better!" **Participant Response Bias in HCI**

Nicola Dell <sup>†</sup>	Vidya Vaid	yanathan‡	Indrani Medhi <sup>§</sup>	Edward Cutrell <sup>§</sup>	William Thies <sup>§</sup>
†University of W	Vashington	‡San Jose	State University	§Microsoft Res	earch India
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CHI 2006 Proceedings • Usability Methods

April 22-27, 2006 • Montréal, Québec, Canada

#### Getting the Right Design and the Design Right: **Testing Many Is Better Than One**

Maryam Tohidi	William
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# Extension 2: Sheet-Defined Functions

Some benefits of uncertain values obtained from a general-purpose extension:

Peyton Jones, S.L., Blackwell, A.F., Burnett, M.M.: A user-centred approach to functions in Excel. ICFP 165–176 (2003)

## Background: Sheet-Defined Functions

A sheet-defined function *f* is specified by a **body**, a piece of grid, with **inputs** identified by ranges in the body, and an **output**, also identified by a range in the body.

- A function call f(V1,...,Vn) is computed by:
- making a copy of the body,
- pasting the values V1,...,Vn into the input ranges,
- evaluating the body,
- and then returning the value from the result range.

## Clara's budget as an SDF

### function Budget( F9 ) returns F12:G12 {

- E1 = "Budget for Jan 2018"
- E3 = "Income"; F4 = 2000
- E5 = "Expenses"
- E6 = "Rent"; F6 = 1100 // A certain cost
- E7 = "Commute"; F7 = 85 // Another certain cost
- E8 = "Sofa!"; F8 = 700 // Clara is deciding whether to buy this item
- E9 = "Utilities"; F9 = 100 // This cell is the parameter to the SDF
- E10 = "Total expenses"; F10 = SUM(F6:F9)
- E12 = "Balance"; F12 = F4-F10; G12 = IF(F12<0,1,0)

### Possibilistic Model (Multiple Scenarios)

B54=50; C54 = BUDGET(B54)B55=100; C55 = BUDGET(B55)B56=150; C56 = BUDGET(B56)

Utilities	Balance	Overdrawn	
50	65	0	
100	15	0	
150	-35	1	

#### Probabilistic Model (SIPs) Like using RAND() for Monte Carlo simulation, this is not duite probabilistic programming **Overdrawn** 99.6382583 17.856223 1000 1000 $\mathbf{O}$ Ν Ν 99.3063957 14.738061 -32.3987 min min $\mathbf{O}$ 91.4256927 -7.472543 0.26 14.946 mean mean It's 62250 ew 5 diom fored SDF Soft he users avoid flaw of averages 94.6155694 13.13844 0

### Interview study

Braun, V., Clarke, V.: Using thematic analysis in psychology. Qualitative research in psychology 3(2), 77-101 (2006)

Borghouts, J., Gordon, A.D., Sarkar, A., O'Hara, K.P., Toronto, N.: **Somewhere around that number: An interview study of how spreadsheet users manage uncertainty.** arXiv preprint arXiv:1905.13072 (2019)

### Research Questions and Method

What types of uncertainty do spreadsheet users deal with? How do they manage these various types of uncertainty?

We conducted semi-structured interviews of 11 participants, who walked us through their spreadsheets.

We analysed the audio transcripts of these interviews, identifying six qualitatively different **types of uncertainty**, and six **categories of strategies** used to cope with the uncertainty.

(Thematic analysis is not quantitative.)

### Participants

- We interviewed 11 participants who worked in finance, construction, IT consulting, the oil and gas industry, business administration, and academic research.
- The size of participants' spreadsheets ranged from 40 rows to thousands of rows
- Participants were recruited using convenience sampling via email and were eligible to participate if they used spreadsheets that contained "uncertain data".
- We did not filter participants based on whether they used spreadsheets for work or personal use, but all participants we recruited dealt with uncertainty in spreadsheets for work purposes.
- To elicit participation, the invitation gave several examples of spreadsheet tasks which could involve uncertainty, such as **budgeting**, **planning**, **business forecasting**, **data collection and analysis**, **scientific modelling**, **and making predictions**.
- Interviews lasted on average 60 minutes, and participants were reimbursed with a £30 voucher for an online store.

### Procedure

We asked participants to bring one or more of their own spreadsheets which contained uncertain data to the interview session. They were instructed to remove any sensitive information.

- 1. In the **first part of the session**, participants were asked to talk about their work, and how uncertainty and spreadsheets are a part of this work.
- 2. In the second part of the session, we discussed if participants gain insights from uncertainty, what tools or strategies they use to gain this insight, and what challenges they perceive in doing so.
- 3. In the **final part**, we asked participants to walk us through their spreadsheets, and explain how these spreadsheets were constructed, and what they were used for.

The session was audio recorded, and participants' walk-through of their spreadsheets was screen recorded.

# Data Analysis

The audio recordings were transcribed verbatim and analysed using iterative coding based on an inductive approach of **thematic analysis**.

- There was no pre-existing **coding scheme**, but we did approach the data with a specific focus to uncover uncertainty types, and user strategies for managing uncertainty.
- Through a detailed analysis of the transcripts, we identified key features of the spreadsheets and work practices that related to participant concerns with uncertainty.

### Spreadsheet Roles

**Database:** 'The vast bulk of users use it as a way of storing, analysing, capturing data. (...) it becomes the record of the corporate memory' (P1).

- **Template to repeat analysis:** 'Even sometimes when you use past examples, you still think: There's still something not quite right about that figure' (P4).
- **Calculator and analysis tool:** P2 and P5 used spreadsheets to build prediction models with formulas.
- Notepad: P4 used spreadsheets to get a better understanding of how long a project would approximately take.

Element	Code	Nature of Work Time Days		Dependencies	Confidence	≥%
Main Site	MS::C	Content	2	None	$\bigcirc$	80
Vocabulary Builder	C::VB::C	Content	3	None	$\bigcirc$	10

Data exploration tool: P10 and P11 dealt with large datasets and used statistical analysis tools to analyse these.

# Findings: Types of Uncertain Data

DefinitionExampleEstimateData approximated by the user of whichexpected number of attendees to an eventthe precise value is not knownthe precise value is not known

"We're talking about the future. We don't know exactly what's going to happen. All we can do is make best **estimates**" (P8)

Unfindable Data actually contained in the spreadsheet that cannot easily be found by the user

Untraceable Data whose original source, or how it is calculated by formulas, cannot be traced

total amount of hours worked on the weekend in an employee timesheet

subjective estimates made by other people, or complex and inaccessible formulas

# Findings: Categories of Coping Strategy

Definition

- Add The user adds additional uncertainty to a spreadsheet
- Communicate The user communicates uncertainty

#### Example

by using an approximated value, such as an estimate or an interval or an average

to others verbally, through reports and presentations or to themselves by highlighting cells

- Exploit The user uses the amount of uncertainty in a by adding weights to missing values during model spreadsheet as a valuable piece of information building, based on how often they were missing
- Ignore The user ignores uncertainty

Minimise The user minimises uncertainty

Understand The user tries to understand uncertainty

by removing it from the spreadsheet or replacing it with other values

by acquiring more data, or discussing it with colleagues

by reading literature, discussing it with colleagues, plotting data, evaluating the data source, and analysing a subset of possible scenarios

## Implications for design

How well do our three formalisms deal with the six types?

# Formalisms versus Types of Uncertainty

	Dynamic	Estimates	Errors	Missing	Unfindable	Untraceable
	data			data	data	data
	15%	50%	13%	12%	7%	3%
Qualitative	Some	Good*	Good*	Weak	None	None
Possibilistic	Some*	Good*	None	Some	None	None
Probabilistic	Good*	Weak	Some*	Some*	None	None
	How well do we think a formalism would support a type of uncertair Scale: None, Weak, Some, Good					
	Percer Es	timates lik nd our use	e "somew rs had litt	vhere ar le know	ound 9" ar ledge how	e subjectiv it might be

An ast that ty distributed, nor indeed how a probabilistic model could be interpreted

# Most Promising Combinations

Qualitat Probabilistic:Errors: `At every stage, a lot of the time we Possibili Probabil Possibili Values in spreadsheet 1, by the time we get to in. Probabil spreadsheet 10, there's a debate about whether the hta. Probabil data's of any use at all, because the errors propagate, ta and and multiply. Now I don't have a measure of how that affects it. I'd love to be able to measure that, but I have no idea how to do that within the tools.' (P11)

No single formalism can solve most user problems

- Qualitative tagging is most applicable, but has low value
- We recommend offering features from multiple formalisms

If we were to pick one to exclude, it would be Possibilistic

• Spreadsheets already have effective coping strategies

Our extensions for representing uncertainty unlikely to help with unfindable and untraceable data

# Reflections

- 1. There is already more probabilistic programming in spreadsheets than in probabilistic programming languages.
- 2. But, few instances of uncertainty encountered by end users in our study could easily be dealt with by probabilistic modelling.
- 3. Serendipity: the new proposal of SDFs as a general tool for possibilistic and probabilistic uncertainty.
- 4. Are end-users capable of understanding Bayesian update? Invrea?
- 5. Thematic analysis of human experience with PL messier theory. Complementary, but probably better guide to what's useful!